

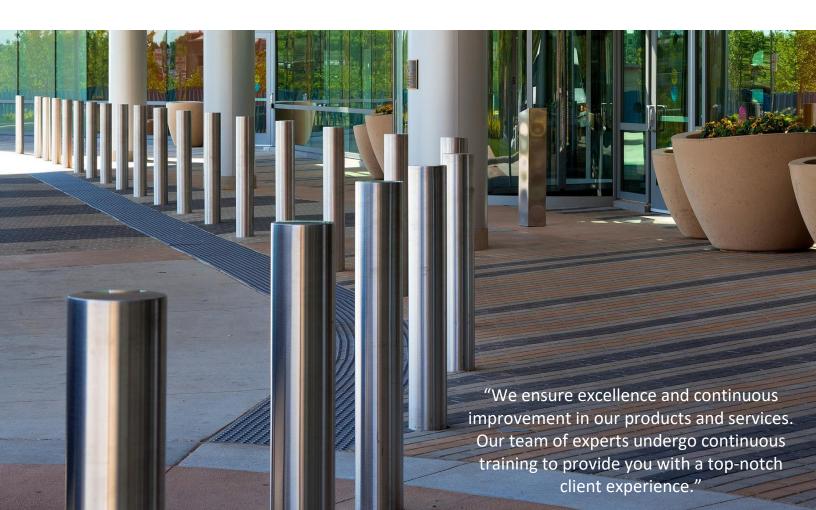


# **Company Profile**



## Table of Contents

About Us	2
Vision	2
Mission	2
Our Values	2
Products and Services	3
Our People	10
Servicing and Maintenance Competences	10
Management Structure	11
Management Overview	11
Business Model	12
Our Partners	12





#### **About Us**

**BCF Solutions Limited** is a company headquartered in Nairobi Kenya that offers services in the sectors of security, installations and ICT products. We keep a close eye on industry innovation and work closely with industry professionals and suppliers to regularly review and expand the range of security solutions available to our clients. The company maintains a high client retention rate due to the ability to understand, interpret and exceed client expectations in ensuring the placement of competent and committed officers and supervisors.

We work with partners to monitor industry-wide best practice solutions, innovations and market benefits. This means we can deliver high integrity, peace of mind and better long-term solutions for all customers who depend on us for trusted and safe solutions to security challenges.

#### Vision

To be well known and respected for exemplary and astute client experience in the Information Technology (IT) and security solutions industry.

#### Mission

To provide our clientele with the highest-quality products and services turning our knowledge and expertise into a value for their benefit.

## Our Values







## **Products and Services**

#### **Biometric Access Control Solutions**

They control entry to premises by use of biometric verification using face, fingerprint, palm print or iris scan. We have access control systems that can be fitted on plain wooden doors, glass doors and steel doors among others.



#### **Time Attendance Solutions**

We ensure that they adapt to any industry vertical of all sizes while upholding your organizations' interests and objectives. These include facial, fingerprint, palm, card, android-based time attendance tablets among others.





#### **CCTV Solutions**

Our CCTV solutions and installations includes; HD cameras, IP cameras, LPR Cameras and vehicle CCTV. Our team of experts provide installations for corporate, residential and vehicles among other applications.

#### **Time Attendance Systems**

We offer solutions that cut across multi-sectoral organizations, institutions and businesses. Field visit management, visitor management solutions, contract management solutions, job processing and costing.







#### **Visitor Management Solutions**

The system scans and extracts the visitors' details for future reference. It allows centralized management of multiple locations and pre-booking of visitors and appointments.





#### **Barriers**

We provide diverse categories that include; Parking barriers, swing gates, road blockers and hydraulic arm barriers. They are globally accredited and meet quality control requirements.







#### **Bollards**

We install rising and fixed bollards ideal for your specific needs. Our bollards are globally sourced and meet top-notch safety requirements. We provide an array that includes; hydraulic rising bollards, traffic bollards, automatic bollards, fixed bollards, pneumatic bollards among others.







#### **Gates and Gate Operators**

Most commonly, automatic gates are used at the entrance to the facility and are used to control vehicular access on and off of the site. They include; sliding gates, folding gates, swing gates, gate operators among others.







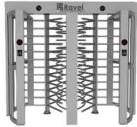


#### **Turnstiles**

Our turnstiles offer great aesthetics combined with creativity and ease of use. Our turnstile varieties include; full-height, tripod and swing gates. We are experts in installation, maintenance and servicing.







#### **Android Biometrics**

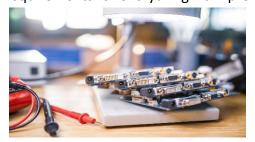
This technology enables people to use their faces and fingerprint to access their devices while maintaining data privacy. We offer solutions that align to the needs of the military (rugged), hospitals, border security and field visit management.





#### **Service and maintenance of security products**

Through our team of technical experts, we offer service contracts on systems we sell and those sold and installed by other companies. We can tailor a flexible contract to meet your requirements for everything from preventive maintenance to emergency service.





## **Desktops and Laptops**

These include; laptops, keyboards, CPUs, printers, rugged laptops, scanners and accessories. We also offer technical support that includes installation and repair.







## **Networking Infrastructure**

We provide hardware and software systems and devices, that enable computing and communication between users, services, applications and processes. They include access points, routers, cabinets, networking cables, network firewalls, servers and UPS.





## **Alarm Systems**

We supply and install a diverse range of standard and multi-level alarm systems suited for homes, institutions and commercial premises. Our team usually conducts a full site survey to help determine the best locations for alarms to be placed. We offer burglar and fire alarm systems.





#### **Scanners**

We have globally accredited advanced systems at cost- effective prices for office and commercial use. All our screening equipment is compliant with global standards. The scanning equipment include; walk-through metal detectors and x-ray scanners.





#### **Hotel and Apartment Smart Locks**

They offer security for guest facilities such as hotels and serviced apartments.









#### **Fiber Optic Solutions**

We help enhance quality internet connectivity for residences, industries, institutions and commercial locations among others. We have personnel spread across client locations.





#### **Payroll Solutions**

We provide comprehensive and efficient payroll solutions for companies that value flexibility, affordability and responsiveness. Based on the employee headcount, we can customize a specific, confidential solution to improve operational efficiency in human capital management.



#### **Contactless Accessories**

#### They include;

- Automatic Door Opener and Closer.
- ✓ Door release key switch.
- ✓ No Touch Exit Button.
- ✓ Automatic Soap Dispenser.
- ✓ K3 Non-contact Wall Mounted Infrared Temperature Measurement Forehead Thermometer.
- ✓ K9 Automatic Soap Dispenser Multi-Function with Infrared Thermometer.
- ✓ Emergency Break Glass.
- Magnetic Lock.





#### **Anti-Epidemic Solutions**

These include; soap dispensers, thermometers, sanitizers, masks, surgical gloves, masks, hazmark suits and antiseptic soap. These products play a key role in preventing the spread of communicable diseases at public venues, offices, hospitals, schools and retail outlets.





#### **IP Telephony**

These solutions include; PBX System, VoIP Phones, Online Faxing, Video Conferencing and Telephony. This technology offers cost savings, scalability and reliable communication.



#### **Electric and Razor Wire Fence**

We offer a cost effective fencing solution that is safe and durable. Our fencing solution is much easier to install than conventional fencing options such as barbed wire and does not cause harm to animals.







#### **Intercom for Homes and Business**

Our solutions can be installed in schools, office, hotels and other institutions. Our technology enables remote communication and access control while ensuring security. This also comes with an intercom operating system which is a dynamic software component of the intercom.



## **Weight Tracking and Cold Chain Monitoring Solutions**

This is applicable for freight truck, dump trucks, garbage trucks and light duty trucks. This utilizes axle load sensors which offers data on excess load per axle, loading and unloading locations on map and total cargo weight. This solution helps in fleet and cargo audit.



#### **School Management System**

This enables the school administration manage invoicing, admission management, student modules, fees management, time table management, security management, fees and task management among others.









## Our People

Our team of professionals and technicians are fully trained on the products they use, their application and industry best practices. They also meet our professional customer service and communication standards. This strength reinforces our brand and reputation while assuring you of quality service delivery.

We have a distinct reputation for excellence, value for money, innovation and experience across the entire security spectrum. We have the skills, experience and commitment required to be your preferred partner, service provider and supplier.

## Servicing and Maintenance Competences

BCF solutions Ltd has a standard call-out procedure for each system installed with 24-hour service. The company strives to respond telephonically within the hour and on-site within 24 hours of being noticed.

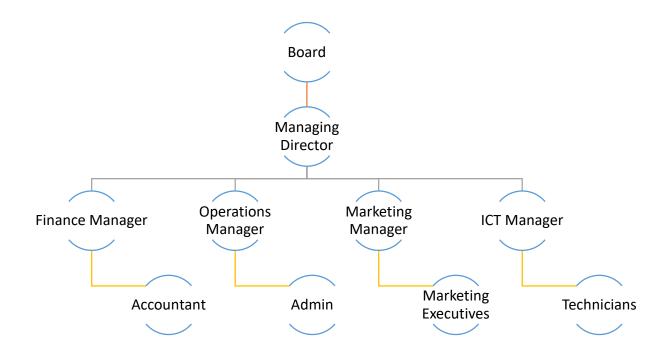
Our competent and skilled technicians respond to the specific project with the necessary tools and stock to attend to the fault(s), should the system require additional spares, these would be obtained within the shortest time required.

We also undertake after-sales service agreements to ensure continuity of customer service excellence. We nurture quality and professionalism in our after-sales engagements with you.





## Management Structure



## Management Overview

- The Management team is composed of professional individuals from various ICT, commercial, financial and security system backgrounds therefore forming a diversified flexible unit.
- ✓ The management shares the collective vision of ensuring client satisfaction. We undertake continuous research on the technological trends in the industry to best understand the market dynamics.
- Our management team is creative with the capability to streamline the client service delivery process while also safeguarding data privacy and user security.
- ✓ We are a cohesive organized team that consists of driven, dynamic and talented achievers. This adds an operational strength that enables us to implement the most advanced communication technologies and develop new ones.





#### **Business Model**

The company provides all the resources necessary to enable it provide premier and ideal service. The resources include:

- ★ Highly skilled customer focused personnel who ensure that clients are satisfied with our part of the same o services and their inquiries are handled professionally.
- ★ Highly skilled and dynamic technical and operational team that is flexible and easily. accessible through a hotline number in case of any emergencies.
- ★ High quality products and services at affordable and cost effective charges that are not. exploitative and are marched with superior support.
- ✓ Well enhanced public and private strategic networks that ensure the client gets their delivery in time.
- ✓ Active involvement in social development initiatives geared towards economic. empowerment, environmental conservation and uplifting of living standards for communities.

#### Our Partners















































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# **OUR CONTACTS**

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